Nürnberg, Germany 2021

MedtecLIVE

Connecting the medical technology supply chain



Im Verbund mit | Together with



Ideeller Träger Honorary sponso





OUR EXPERIENCE IST YOUR ADVANTAGE



Whether you are a **supplier**, **developer**, **manufacturer** or from the fields of research and application - MedtecLIVE is your platform. Present your company online and **collect new leads**. Various features and a clear user interface make networking from home even more intuitive, targeted and successful.

Convince yourself on the following pages what the second virtual MedtecLIVE from April 20 - 22 will bring you for your business.





You would like to convince yourself personally in a webinar?

Register for the next webinar using this link.

VIDEOS

Our video tutorials show you in detail the advantages of the virtual MedtecLIVE.
You can find a selection of the videos under this link.



Contact us personally!

T: +49.911.8606-8544

E: medteclive@

nuernbergmesse.de

MEDTEC SUMMIT



The international congress MedtecSUMMIT is the annual highlight for the medical technology industry. MedtecSUMMIT is organized by Bayern Innovativ GmbH on behalf of the Bavarian Ministry of Economic Affairs, Regional Development and Energy. With a broad selection of research-relevant and practice-oriented presentations, discussion rounds and interactive networking opportunities, well-known and new complexes of topics are discussed, thus providing impulses for a sustainable, innovative and strong industry.

>> www.medteclive.com/programm

HOT-TOPICS:

Regulation – Don't Hesitate, Innovate!

Start-Ups – Financing & German Market Access

Innovation in Orthopaedic and Trauma Surgery

Digital Processes and Smart Manufacturing

Digitalization in Hospitals: Patient Centered?

Smart Living – Sensor and Data Driven Health

Innovative Therapeutics and Trends in Diagnostics with Updates from IVDR

Clinical Robotics - Status Quo and Future

International Markets – Opportunities and Challenges for Market Entry

SHOW YOU EXPERTISE



Device/Med

Each exhibitor has the opportunity to present itself to the participants in a virtual tour of the trade fair or elevator pitch. The sessions will be edited and professionally moderated by experts of the DeviceMed magazine.

The best thing at the end: For you as an exhibitor, participation is free of charge.

YOUR PRESENTATION IN THE SPOTLIGHT

Would you like a little bit more? You want to add a **20-minute presentation** to the program? No problem - your presentation is already included in the upgrade package.

You have a thematically suitable presentation for the MedtecSUMMIT - apply additionally via the Call for Papers.



You can choose to have your presentation recorded live from your desk or on site in the studio.

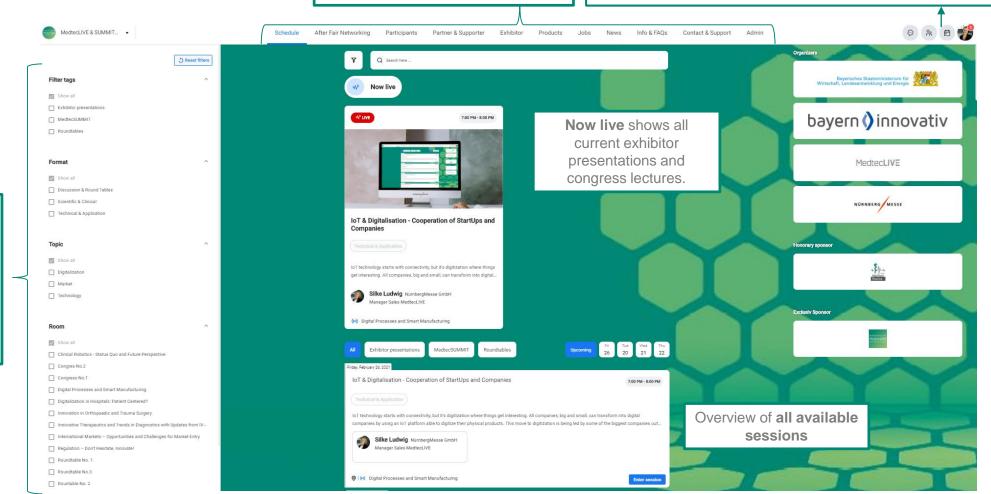
OVERVIEW

NAVIGATION

These fields will guide you through the digital platform. Here you can access all program items, your best matches, company profiles and more.

INTERACTIONS

In this bar you will find all interaction possibilities at a glance. Here you can find your contacts (favorites), your chats and video meetings, your appointments and participations in lectures (calendar), reminders and push notifications. You can update your profile, adjust various settings (including notification options) and change the navigation language.



Filters & the search can be used to break down the agenda into topics, formats and times of personal interest to the participant.

YOURCOMPANY PROFILE (may vary depending on the exhibitor package) **BASIS + UPGRADE**

MedtecLIVE & SUMMIT... ▼

MedTech-Summit

Teaser

picture









The company profile includes, in addition to the basic elements (logo, description, company information), media elements that can be uploaded directly by the exhibitor (videos, images, files) as well as interactive elements for establishing contact (direct video call with contact persons, making appointments, further information button, etc.).

> Request for further information & download possibility lead list "Company/Extended" only the for exhibitor's correspondents.

> > Contact info & Social Media links



Info

Mark as favorite



Featured video

Highlight one of your videos in the featured video box (first video in the upload).

YOURCOMPANY PROFILE (may vary depending on the exhibitor package)





Link to co-exhibitor (if a co-exhibitor has been registered)

> Direct video call function

File library (8 documents)

Link to your sessions & virtual roundtables



Co-Exhibitor @ MedtecLIVE ...

Available now





Sessions

Friday, February 26, 2021 IoT & Digitalisation - Cooperation of StartUps and Companies Digital Processes and Smart Manufactur...

Details

Demo Profil Basic + Upgrade incl. Exclusiv Sponsor

VIRTUAL BASIC PACKAGE

Your entry into the digital MedtecLIVE.

- · Company profile incl
- Company description and logo
- Contact information, website link and social media links
- Integration of a video for company or product presentation
- Integration of five PDF files for download

(e.g. company brochures, press releases)

- Integration of five image files
- Integration of five products including description, one video and one image each
- Assignment of contact persons

(company employees, according to exhibitor passes)

- Integrated direct messaging function
- · Participation in the virtual matchmaking incl. appointment function for personal on-site meetings or virtual 1:1 video meetings
- · Company name and logo on the MedtecLIVE website (including links) VIRTUAL UPGRADE

The booster for your digital participation.

contains all services from the basic package and additionally:

- · Integration of two additional videos (three in total)
- · Integration of three additional PDF files for download (eight in total)
- · Integration of ten additional image files (15 in total)
- · Integration of direct video call function in the company profile
- · Data dashboard this gives you direct access to all your digital leads and other relevant key figures
- · a virtual round table for your own web sessions (for up to 25 active participants)
- · Presentation in the live stream of the virtual congress program

(limited number available)

Photo













Media library (images & videos)

10,000 characters

Company description

YOUR COMPANY PROFILE (may vary depending on the exhibitor package) **BASIS + UPGRADE**



Possibility to highlight new products



Products



Jobs



Jobs

(link to job ads, if added as a service in the exhibitor shop)

Assignment of employees to your Company profile as contact persons (exhibitor passes can be booked via TicketCenter)

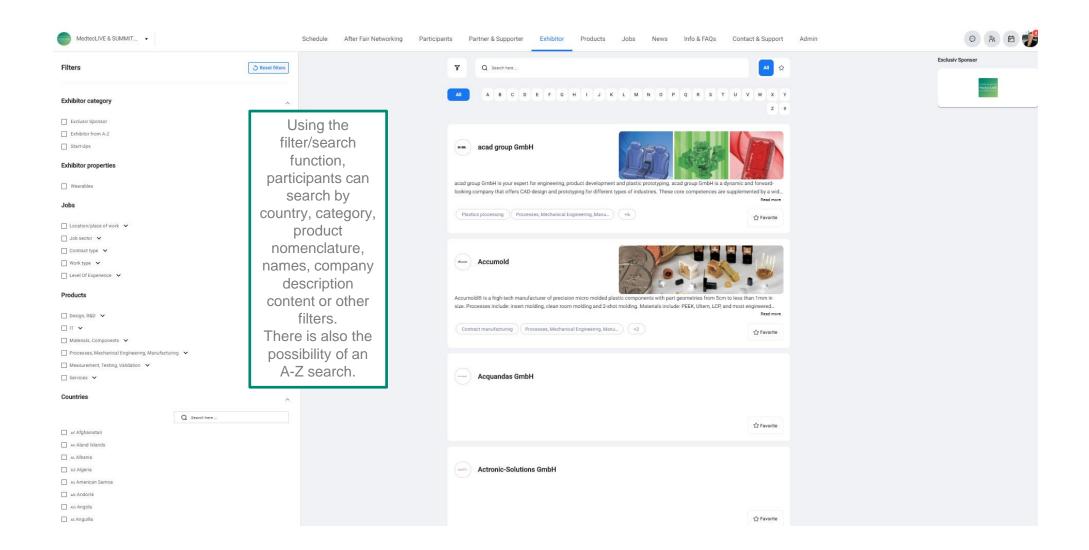
Here you can contact your employees via chat message or by making an appointment

Staff

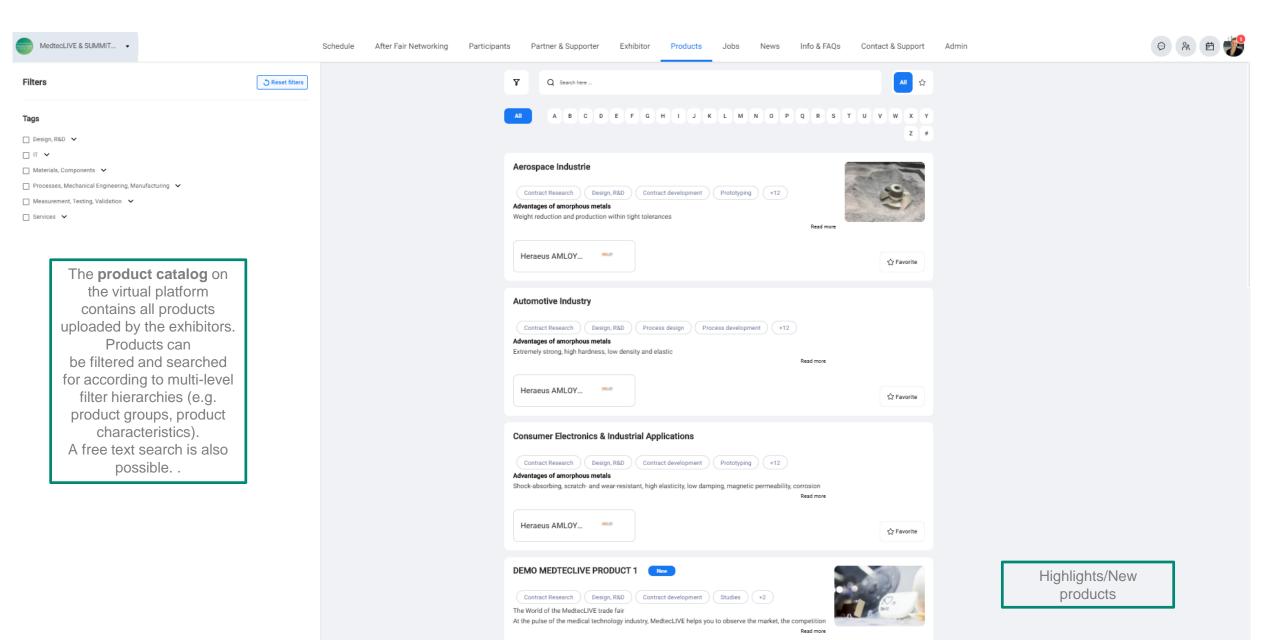
1	Kristin Schreiner Projektmanager NürnbergMesse GmbH	★ Download lead list
	Silke Ludwig Manager Sales MedrecLIVE NümbergMesse GmbH	■ Write message
	Jessica Nether Coordinator Sales MedisecLIVE Nürnberg/Messe GmbH	Write message @ Request video call

Download possibility lead list employee/standard (Every employee can download his own lead list here at any time)

EXHIBITOR SEARCH



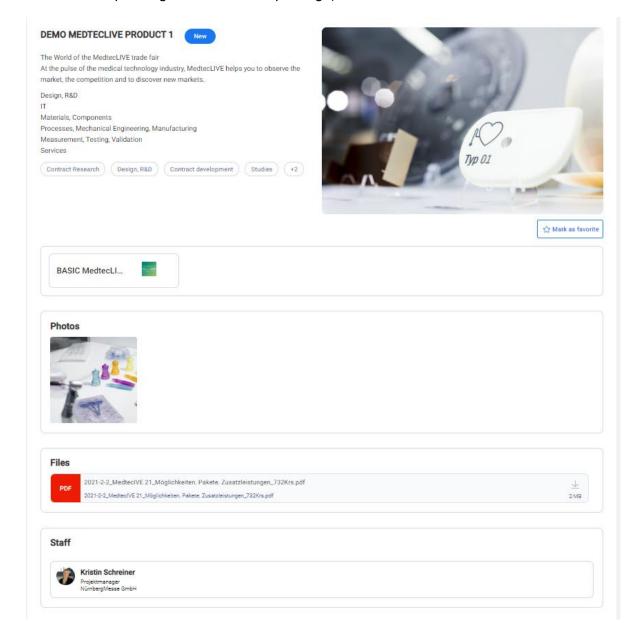
PRODUCT CATALOG AND SEARCH



PRODUCT PROFILE

(number of products and uploaded files varies depending on the exhibitor package)

In the detailed product profile, you can upload and update media on your own, such as images, videos, documents, interactive elements and contact persons.



Product name, teaser image, description, filter criteria, and the exhibitor's contact information (city, email address, website, phone number and social media channels).

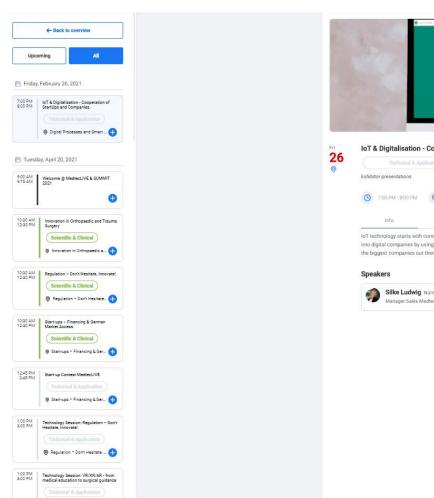
Link to company profile

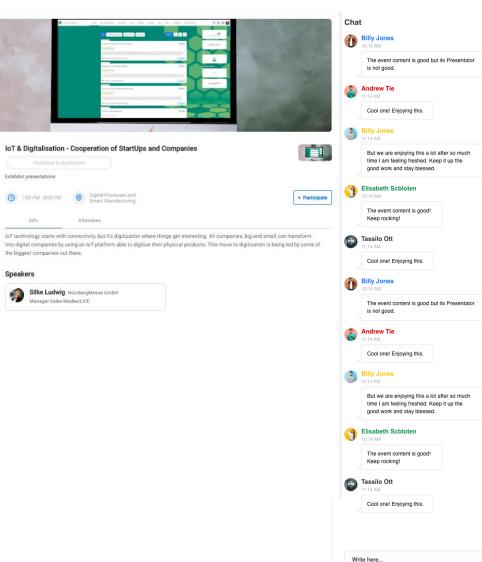
Media uploaded to the product profile is prominently displayed here. The different media types (image, video and PDF document) are individually displayed. It is also possible to link employees as contact persons for the product.

EVENT AGENDA

A 20-minute
lecture slot and a
30min- Roundtable
are included in the
Upgrade exhibitor
package and can
also be purchased
as an additional
service in the
exhibitor shop.

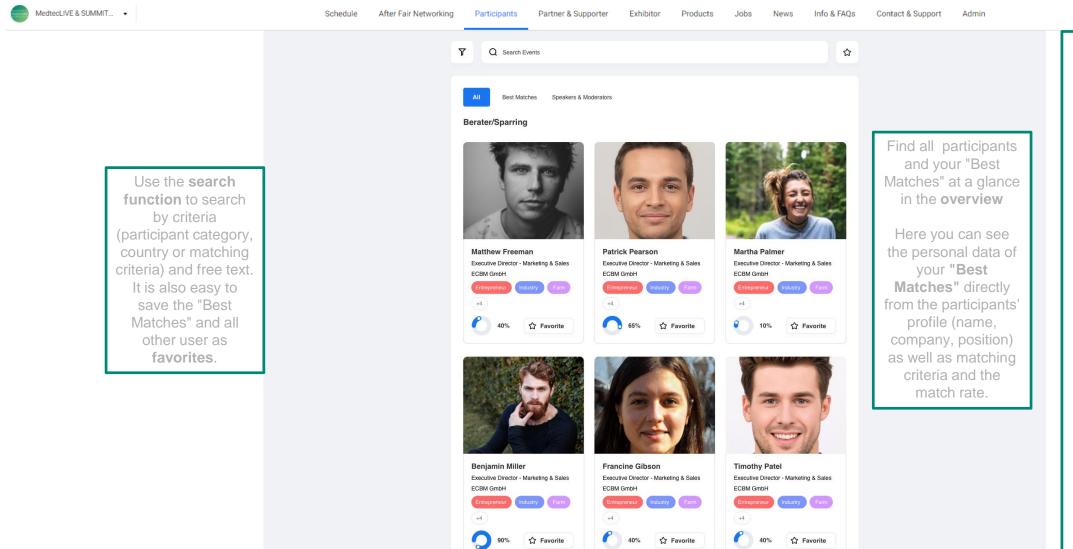
Switch to running sessions (e.g. livestreams) with the left sidebar





Interactive elements such as **chat or speaker Q&As** are placed in the right sidebar.

MATCHMAKING & PARTICIPANTS LIST



HOW DOES BEST MATCHES WORKS?

Using the criteria selected match rate is displayed by exhibitors and visitors during the "onboarding process" ("Who am I, what do I do, what am I looking for, what do I offer"), the participants, who have the greatest match with your search criteria, are identified and displayed. Identical data/matching criteria form a match

Click on "Best Matches" and go directly to the participant profile of the selected contact person. The platform will suggest contacts that best match your requirements and interests.

The participant can create his **favorites** and contact them directly via **chat or video call.**.

PARTICIPANT PROFILE

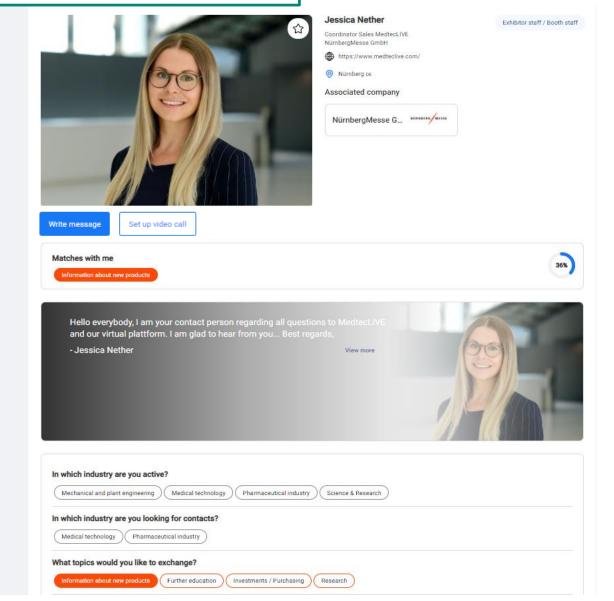
Each participant (exhibitor, attendee or press representative) can maintain a **personal profile**.

Before a participant is granted access to the platform, he or she must go through an onboarding process. During onboarding, all participants must assign themselves to pre-defined criteria, such as: "Who am I?, What do I do?, What am I looking for? What do I offer?".

The criteria selected is the basis for matchmaking.

In the participant profile section, all participants (exhibitors, attendees, press) can filter through other participant profiles according to various criteria (including business sector, product groups, product characteristics, sales channels, country of origin). A free text search is also possible.

Participant photo including the possibility to save the participant as a **favorite**



Here the profile visitors can see the participant's **personal data** (name, company, position, business, website, social media channels, location and personal interests). There is also a link to the exhibitor profile, if the participant is a contact person of an exhibitor.

The participant can be contacted directly via **chat or video call appointment** from their participant profile page.

Chat requests are secured in such a way that the contacted person can **accept the request**, **block it** or **report** it as **spam**.

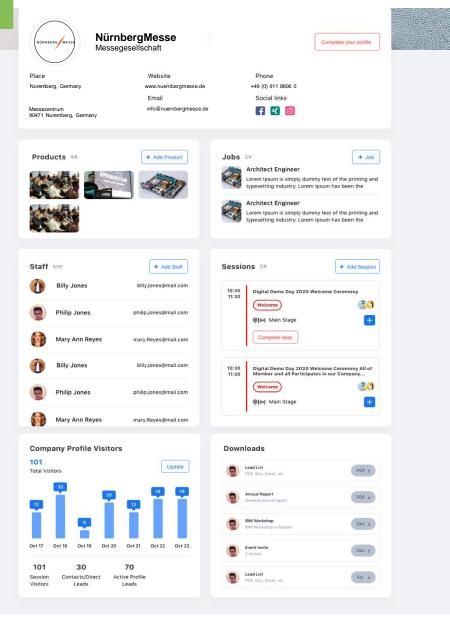
If the contacted person accepts the contact request, the following **additional functions** are available to both parties in addition to chat: Appointment for a video call, direct video call (if both parties are online), transmission of media and documents.

Matchmaking criteria

PERFORMANCE DASHBOARD

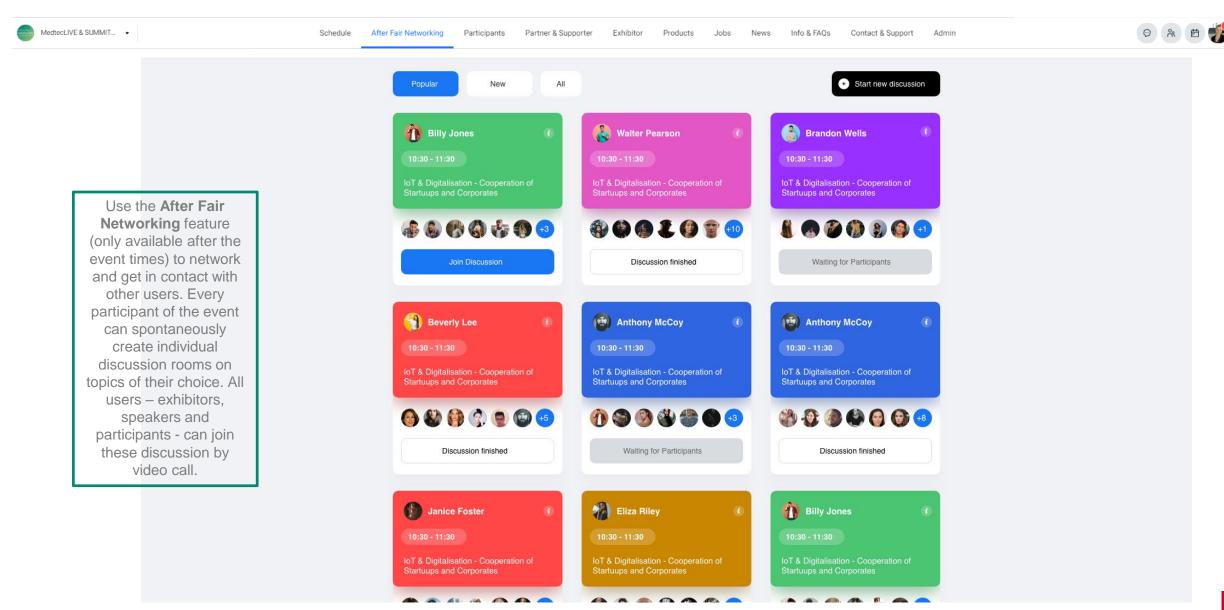
ONLY BASIS + UPGRADE

Dashboard you can see your contacts and the number of participants who have visited your profile. The dashboard provides a daily overview of subscriber visits to your company profile, the number of contacts made by your employees, the number of requests made via the "More information" button, as well as the number of downloads of your files...



Please note: the statistics are quantitative. Personal data is not displayed in the dashboard for data protection reasons; it can be found in the lead reports.

AFTER FAIR NETWORKING



Nürnberg, Germany 2021



Be part of the event. We are looking forward to welcome you.

www.medteclive.com/aussteller-werden