

# Special Conditions for Participation at U.T.SEC@Perimeter Protection 2023 – Platform for Drones, Unmanned Technologies & Security

## 1. Venue, duration, opening hours

Venue: Exhibition Center Nuremberg, hall 1 and 2  
Duration: Tue 17– Thu 19 January 2023  
Opening hours: Tue 17– Wed 18 January 2023 9:00–17:00 daily  
Thu 19 January 2023 9:00–16:00

## 2. Not applicable

## 3. Organizer

NürnbergMesse GmbH  
Messezentrum, 90471 Nürnberg, Germany  
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perimeter-protection@nuernbergmesse.de  
www.perimeter-protection.de/en/utsec  
www.nuernbergmesse.de  
CEOs: Dr. Roland Fleck, Peter Ottmann  
Registration Number HRB 761 Nürnberg  
Chairman of the Supervisory Board: Marcus König  
Lord Mayor of the City of Nürnberg

## 4. Contractual terms

The terms for participation at U.T.SEC@Perimeter Protection 2023 are the Special and General Conditions for Participation in Fairs and Exhibitions, the NürnbergMesse site regulations, the organizational (e.g. exhibitor information), technical (e.g. Online ExhibitorShop) and other conditions notified to the exhibitor before the exhibition begins.

## 5. Admission/Stand space confirmation

See item 2 of the General Conditions for Participation in Fairs and Exhibitions. Cancellation after receipt of the stand space confirmation is governed by item 7 of the General Conditions for Participation in Fairs and Exhibitions.

## 6. Exhibitors, exhibition goods

Admissible as exhibitors are: manufacturers, importers, wholesalers, representatives and publishers, domestic and foreign, offering only those products and services related to unmanned technologies and security. Products (copies, counterfeits, etc.) that violate the regulations for the protection of industrial property rights in Germany are not admitted.

## 7. Package services

All participation packages include the following contents. Additional services are defined in more detail in the individual packages:

### ● Cleaning

- Basic cleaning incl. disposal of carpet protection foil
- Waste disposal service
- Daily cleaning of the stand

### ● AUMA

### ● Marketing

- Entry in the exhibitor and product database
- Entry in the exhibition guide
- Online banner with exhibitor's stand number
- Visitor brochures on demand in the TicketCenter
- 100 print vouchers, with imprint of company name and stand number of the exhibitor
- Voucher code (electronic admission voucher code). This can be used can be used an unlimited number of times and can only be redeemed online. The admission vouchers redeemed by visitors will not be charged to the exhibitor.

- Participation in the exhibitor evening after prior registration (if takes place).

### Premium

#### Services:

### ● Stand area around 50 m<sup>2</sup>

### ● Location

- Premium location

### ● Stand construction

The rental price for the duration of the event includes the following furnishings, fittings and equipment:

- Wall system, single-shell, white 2.5 m
- Front cubicle on 3 m
- Digital printed fabric banner for front wall of cubicle, including sail tracks, 9 m<sup>2</sup>
- Lockable cubicle 3 m<sup>2</sup>
- 16 extension arm spotlights
- 1 counter
- 2 tables
- 8 chairs
- 2 bar stools
- 2 brochure holders
- 2 waste paper baskets
- 2 monitors 48" Smart TV
- 3 three-outlet power boards connected load up to 3 kW (AC), electricity use included
- Other elements can be added to the complete stand rental package for an additional charge

### ● Additional marketing services

- Free presentation slot in the specialist forum
- Pole position in exhibitor and product database
- Your logo in the exhibitor directory of the exhibition guide
- Your roll-up at the Get-together or a similar event

### ● Passes

- 10 × exhibitor passes incl. long-term parking pass and VIP lounge ticket
- 10 × VIP passes

### Expo. 12

#### Services:

### ● Stand area 12 m<sup>2</sup>

### ● Stand construction

The rental price for the duration of the event includes the following furnishings, fittings and equipment:

- Wall Syma
- Lockable cubicle 1 m<sup>2</sup>
- Backlit display tower in front of stand, height 3 m
- 43" monitor
- 2 extension arm spotlights
- 1 counter
- 1 table
- 3 chairs
- 1 brochure holder
- 1 waste paper basket
- 2 three-outlet power boards connected load up to 3 kW (AC), electricity use included
- Other elements can be added to the complete stand rental package for an additional charge

### ● Passes

- 5 × exhibitor passes
- Admission vouchers (voucher codes or print vouchers) are available on demand in the TicketCenter. Admission vouchers exchanged by visitors for entrance tickets are not charged

### Expo. 6

#### Services:

### ● Stand area 6 m<sup>2</sup>

### ● Stand construction

The rental price for the duration of the event includes the following furnishings, fittings and equipment:

- Wall
- Backlit display tower in front of stand, height 3 m
- 43" Monitor
- 2 extension arm spotlights
- 1 table
- 2 chairs
- 1 brochure holder
- 1 waste paper basket
- 2 three-outlet power boards connected load up to 3 kW (AC), electricity use included
- Other elements can be added to the complete stand rental package for an additional charge

### ● Passes

- 3 × exhibitor passes

### Starter package

#### Services:

### ● Stand area 3 m<sup>2</sup>

### ● Stand construction

The rental price for the duration of the event includes the following furnishings, fittings and equipment:

- Counter
- Bar stool
- Display column
- Digital print on foil for display column
- 1 three-outlet power board connected load up to 3 kW (AC), electricity use included
- Other elements can be added to the complete stand rental package for an additional charge

### ● Passes

- 2 × exhibitor passes

Rental includes:

- Hire of the stand space during assembly, exhibition and dismantling.
- General guarding of the exhibition halls. General lighting of the exhibition halls. General cleaning of the passageways and the exhibition stands. An administrative fee of EUR 0.60 per m<sup>2</sup> of stand space in exhibition halls will be charged and remitted to the AUMA (Association of the German Trade Fair Industry).
- The waste disposal service includes the professional removal and recycling of any waste generated at the stand during assembly and dismantling as well as for the entire duration of the trade fair. The flat fee for this is EUR 3.50/m<sup>2</sup> and is charged up to a maximum area of 500 m<sup>2</sup>. The disposal of production waste accumulated during the event, entire stand elements or complete exhibition stands must be ordered separately. It is strictly forbidden to bring any waste with you, any violation will be charged to the exhibitor. We reserve the right to take further measures. Waste is disposed of in accordance with the Technical Regulations.

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## 8. Complete rental stand

The complete rental stand and its fittings must not be pasted over, nailed, painted or damaged in any way. The exhibitor is liable for damage done during the rental period and will be charged with the costs.

The basic type of complete rental stand can be fitted out additionally at extra cost.

Respective orders can be carried in the Online ExhibitorShop.

## 9. Payment conditions

Exhibitors may be charged an advance payment of 25 % of the expected total rental on **confirmation of the application**.

The full rental less the advance payment will be charged to exhibitors on **confirmation of the stand space**. The advance payment will be reimbursed in case of non-confirmation of the stand.

Any payments are due by the date shown on the respective invoice. All payments are to be made in EURO without charges, quoting invoice number.

If the exhibitor enters a different invoice address on the application form, he authorizes the stated person/company to receive the invoice and other payment requests. This does not exempt the exhibitor from his obligation to pay.

For subsequent changes to the invoice for which the exhibitor is responsible, NürnbergMesse may charge a processing fee of EUR 50.

An entitlement to occupy the allocated stand space exists only after payment of invoices in full. The exhibitor is to provide proof of payment.

The exhibitor agrees to transmission of invoices by the organizer via e-mail (electronic billing). If the exhibitor does not wish to use electronic billing, he or she can object in writing or in text form.

## 10. Insurance

Exhibitors are obliged to make their own adequate insurance arrangements. Insurance for exhibitors (transport and duration of event) is advisable and can be arranged through a collective insurance contract taken out by the organizer.

## 11. Assembly and dismantling

Assembly: Sat 14– Mon 16 January 2023 7:00–19:00 daily  
Exhibition stands for which assembly has not commenced by 15:00 on Monday, 17 January 2023, will be decorated by the organizer, if they cannot be otherwise disposed of. Costs incurred will be charged to the exhibitor.

Dismantling: Thu 19 January 2023 16:00–24:00  
Fri 20 January 2023 0:00–19:00

Dismantling on Thursday, 19 January 2023 is not allowed before 16:00.

The extension of the a.m. times causes further costs and requires a written confirmation by the organizer.

## 12. Stand design

The exhibitor is responsible for stand equipment and decoration.

Relevant for stand design and equipment are the Technical Regulations (Info 4) and the Important information for Perimeter Protection 2023 (Info 1) which are published at [www.perimeter-protection.de/en](http://www.perimeter-protection.de/en) and the Online ExhibitorShop.

**The overriding principle for the design of all exhibition stands is transparency. All open sides of the stand must be freely accessible.** This means that at least 50 % of the respective gangway side must **not** be obstructed by structures or fittings.

**The minimum height is 2.50 m.**

The backs of stand partition walls, advertising carriers or other design elements facing neighboring stands and exceeding a height of 2.50 m must be white, in a clean and tidy condition and must not contain any text or graphics.

If the rental exhibition stand is not used, a fascia (0.30 m high) must be fitted on all open sides of the exhibition stand. The fascia is not required, if the necessary stand appearance is provided in some other way.

The exhibition organizer reserves the right to give further instructions concerning the design of stands.

All other stand partition walls, floors, hall walls, pillars, installations, fire-fighting equipment and other permanent hall fixtures must not be pasted over, nailed, painted or damaged in any way.

The exhibitor is liable for damage done and will be charged with the costs.

Pillars, installations and fire-fighting equipment within the stand are part of the allotted stand space and must be accessible at all times.

Floor coverings in the stands are only to be fixed with double-sided adhesive tape (following tapes are to be used: tesafix no. 4964).

**The exhibitor agrees to comply with these conditions. Non-compliance may result in claims for damages by the organizer or the neighbouring exhibitors affected.**

## 13. Exhibitor passes

The number of exhibitor passes is defined in the package in question. See item 7. These tickets are valid during duration and also during assembling and dismantling time. Any additional exhibitor passes needed can be purchased for entitled persons at a price of EUR 10 each including VAT at the statutory rate.

## 14. Marketing services for exhibitors (= direct exhibitors)

The organizer provides each exhibitor with marketing services containing the following services:

- Entry of exhibitor's company name and stand number in the exhibition guide (issued free to all visitors)
- Display of exhibitor's press information in the press center
- **Advertising material** (on request, can be ordered free of charge via the Online ExhibitorShop/ TicketCenter)
  - 100 print vouchers, printed with company name and stand number of exhibitor
  - Voucher Code (electronic admission voucher code) can be exchanged unlimited and only onlineAdmission vouchers exchanged by visitors for entrance tickets are **not charged to the exhibitor.**
  - Visitor brochures
- Voucher Monitoring (Tool for your management of invited visitors)
- Online Banner with exhibitor's stand number

The organizer provides each exhibitor with an **online profile** on [www.perimeter-protection.de](http://www.perimeter-protection.de) with the following services. This online profile remains online until at least six months before the next event.

The exhibitor is solely responsible for the information and other materials provided by him, in particular image materials. He shall indemnify the organizer against all claims by third parties asserted in relation to the materials sent.

- **Company profile:** basic company information (name, address, contact details) as well as additional individualized information (e.g. logo, company description 4,000 characters, publication of a PDF download, e.g. press release).
- **2 product/service profiles:** consisting of product description (4,000 characters), pictures, marking a product or services as new product
- Entry of company name and stand number in the **floor plans** on the website.
- **Online banner** for download.
- **Link** from the exhibition website to the exhibitor's website - the exhibitor connects a **return link**.

## 15. Co-exhibitors

Co-exhibitors are companies who appear on the exhibitor's (= direct exhibitor's) stand and present their own products with their own personnel. Their independence must also be recognizable without physical separation. Co-exhibitors are only admissible if they fulfill the conditions for participation in the event and the information requested on the application form for co-exhibitors has been entered in full.

## 16. Participation conditions and – fee for co-exhibitors

The organizer provides an **entry** on the exhibition website [www.perimeter-protection.de/en](http://www.perimeter-protection.de/en) for each co-exhibitor. This entry is activated **approximately one year** – including after the exhibition.

- See item 14 for services included in entry
- Co-exhibitors are only admitted when booking packages services "Premium" and "Expo 12".

The exhibitor agrees to pay a participation fee at a total price of EUR 300 for each co-exhibitor registered by him. This will be charged together with the stand rental or at a later date. No reduction in price can be granted if only parts of the package are used.

## 17. Exhibition priority

An application for exhibition priority for this event has been submitted to the Federal Ministry of Justice. The priority certificate protects certain patent rights until submission of an application to a patent office in Germany or abroad.

## 18. Exhibitor claims, written form, place of fulfillment, jurisdiction

All exhibitor claims against the organizer must be made in writing. The statutory period of limitation begins on the last day of the exhibition. Agreements that deviate from these or supplementary terms must be in writing.

German law and the German text shall prevail. Place of fulfillment and jurisdiction is Nürnberg. However, the organizer reserves the right to bring his claims before the court of the place at which the exhibitor has his place of business.

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## 19. Hygiene concept, no right of rescission when entry restrictions are tightened

- All event participants must fulfil the relevant requirements of the valid hygiene concept for the event. NürnbergMesse determines the content of the hygiene concept at its reasonable discretion with due regard to the statutory and regulatory requirements and the interests of the event participants. The hygiene concept may be changed depending on the interests of the event participants and the statutory/regulatory requirements. The currently applicable statutory/regulatory requirements, the currently valid framework hygiene concept for trade fairs and exhibitions, and information on the individual hygiene concept for the specific event can be found on the event website.
- Entry restrictions, i.e., the conditions under which persons may participate in the event (e.g., only persons who have been vaccinated or have recovered from the virus or have been tested), are based on the regulatory and statutory requirements in effect at the time of the event. Even if these entry restrictions change after the registration of the exhibitor, and particularly if they are tightened, the exhibitor will not be entitled to rescind the contract and will not be released from the obligation to pay the stand rent and fees for services. The cancellation option according to items 7 and 9 of the General Terms and Conditions of Participation in Trade Fairs and Exhibitions remains unaffected.

## 20. Exhibitor claims, written form, place of fulfillment, jurisdiction

All exhibitor claims against the organizer must be made in text form. The statutory period of limitation begins on the last day of the exhibition. Agreements that deviate from these or supplementary terms must be in text form. German law and the German text shall prevail. Place of fulfillment and jurisdiction is Nürnberg. However, the organizer reserves the right to bring his claims before the court of the place at which the exhibitor has his place of business.