

BIOFACH AMERICA

into organic

ALL THINGS ORGANIC

Baltimore, USA

The Baltimore Convention Center

Education & Events: September 11 - 14, 2019

Trade Show: September 12 - 14, 2019

biofach-america.com

Final Report

International patron:



Co-located with:



Co-organizer:



Date: September 12 – 14, 2019 (Thu. – Sat.)

Venue: The Baltimore Convention Center

Organizer: New Hope Network

Co-organizer: NürnbergMesse GmbH

International Patron:



North American contact:

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Save the date for BIOFACH AMERICA – ALL THINGS ORGANIC 2020:

September 24 – 26, 2020
Philadelphia, PA, USA

To book an exhibition space in 2020, please contact one of the sales people mentioned above.

FACTS & FIGURES

Exhibition area:

Net space 2,124 sqm

Exhibitors:

	Domestic	International	Total
Exhibitors	98	92	192
Co-exhibitors	2		
Exhibitors in %	52 %	48 %	100 %
Net m ² occupied	1,295	829	2,124
Net m ² in %	61 %	39 %	100 %

BIOFACH AMERICA – ALL THINGS ORGANIC shows 100 % organic products and is co-located with Natural Products Expo East. Among all more than 1,500 exhibitors at Natural Products Expo East, hundreds of exhibitors presented their organic product lines.

Official pavilions:

Argentina - organized by the Ministry of Foreign Affairs, International Trade & Worship

Germany – organized by the German Ministry of Food and Agriculture

Bosnia & Herzegovina – organized by the Foreign Trade Chamber of Bosnia & Herzegovina

Participating exhibitors from 23 countries:

Argentina	17	Pakistan	2
Australia	2	Poland	4
Bosnia & Herzegovina	6	Portugal	1
Brazil	1	Romania	1
Canada	9	Spain	2
China	5	Sri Lanka	4
Egypt	1	Turkey	6
France	5	Ukraine	1
Germany	13	United States	100
Hungary	2	Total	192
India	6		
Italy	2		
Morocco	1		
Netherlands	1		

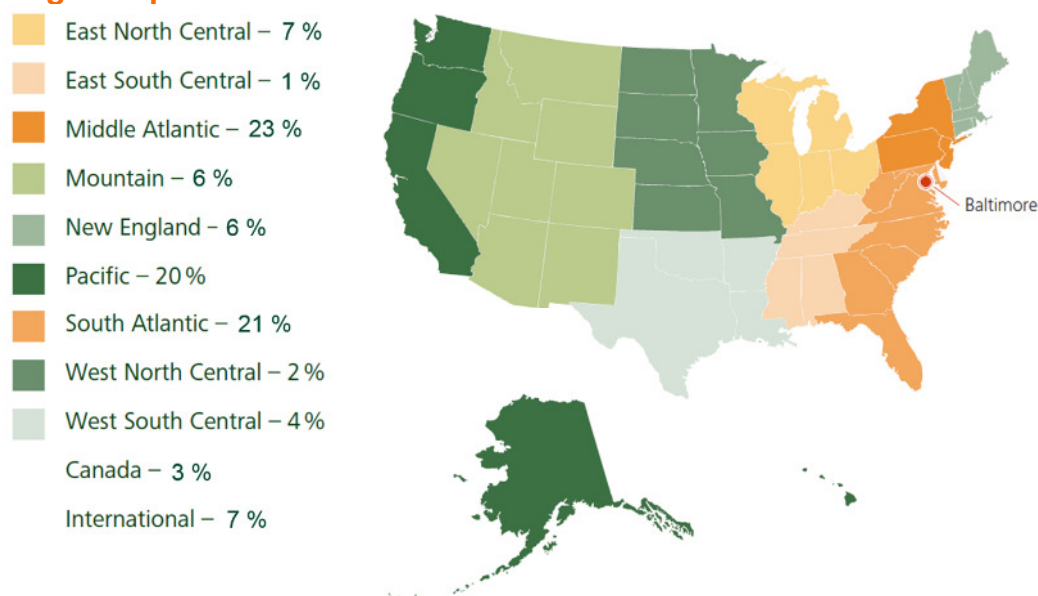
VISITORS

Total visitors: 29,095

International visitors from the following 110 countries:

Afghanistan, Albania, Argentina, Armenia, Aruba, Australia, Bahamas, Bangladesh, Barbados, Belgium, Belize, Benin, Bermuda, Bolivia, Bosnia and Herzegovina, Brazil, British Virgin Islands, Bulgaria, Cameroon, Canada, Chile, China, Colombia, Costa Rica, Cote d'Ivoire, Czech Republic, Denmark, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Estonia, Ethiopia, Fiji, Finland, France, Germany, Ghana, Greece, Guadeloupe, Guam, Guatemala, Guyana, Haiti, Honduras, Hong Kong, Hungary, India, Indonesia, Ireland, Israel, Italy, Jamaica, Japan, Jordan, Kenya, Kuwait, Kyrgyzstan, Latvia, Lithuania, Malaysia, Mexico, Mongolia, Morocco, Myanmar, Nepal, Netherlands, New Zealand, Nicaragua, Nigeria, Norway, Pakistan, State of Palestinian, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Qatar, Romania, Russian Federation, Saint Lucia, Saudi Arabia, Senegal, Singapore, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Tanzania, Thailand, Togo, Trinidad and Tobago, Turkey, Uganda, Ukraine, United Arab Emirates, United Kingdom, United States of America, Uruguay, Uzbekistan, Vietnam, Zimbabwe

Regional provenance of U.S. visitors:



Primary Job Function of Registrants

Manager / Supervisor	17,32 %
Owner / Principal	16,08 %
Buyer	13,78 %
Director	9,55 %
Associate	8,80 %
President	5,45 %
Vice President	5,05 %
Consultant / Advisor	4,50 %
Founder	4,02 %
Other / No Response	15,45 %

EXHIBITOR STATEMENTS



BIOFACH AMERICA has more related visitors than the other exhibitions. It is great to be here an all in all experience.
Nilay Kirpat, Izmir Organik



A very nice experience. We will be back in Philadelphia 2020.
Frank Yuan, Riantea



The fair gave us a very good insight on how the American organic market works and we go back with new partners and ideas.
Dr. Heinrich Heinrichs, africrops!



Our first appearance on the US market. The show was very suitable to meet the organic and natural US industry and to get first feedbacks on potential next steps.
Peter Weishaupt, Haus Rabenhorst



On behalf of FoodChain ID, I must say it was a great pleasure and honor to moderate this inspiring session on the future of organic, and the key trends and challenges to bring organic to greater scale and relevance for consumers worldwide. The great value of our panelists' experiences and insights was immediately obvious from the many thanks and compliments I received from audience members after the close of the session. Much thanks to NürnbergMesse for their collaboration in making it happen.
David Gould, FoodChain ID

IMPRESSIONS



EXHIBITORS AT BIOFACH AMERICA – ALL THINGS ORGANIC 2019

Nr.	Company name	Country
1	221 B.C. Kombucha	United States
2	Acai Roots	United States
3	Adams Vegetable Oils, Inc.	United States
4	africrops! GmbH	Germany
5	Agrimondo Srl	Romania
6	AGRO RUGGERI	Argentina
7	AKC Commodities, Inc.	United States
8	Alive & Well Olives	United States
9	Alvarado Street Bakery	United States
10	ANAME VIO	Argentina
11	ANDJELIC, Ltd.	Bosnia and Herzegovina
12	ARGENTINA Pavilion	Argentina
13	ARMADA GIDA TIC. SAN. A.S	Turkey
14	Baicheng Longsheng Industry and Technology Co., Ltd.	China
15	Beetnik	United States
16	BETA BIO TECHNOLOGY SP. Z O.O.	Poland
17	Biback Zwiebackfabrik Sommer GmbH Co., KG	Germany
18	BIO PLANETE America, Inc.	France
19	BIOFACH WORLD	Germany
20	BIOTERRA	Spain
21	BRIGHT BRANDS	Morocco
22	Buluş Çorap San ve Tic Ltd., Şti	Turkey
23	Carmabe SA	Argentina
24	CBL Natural Foods (Pvt), Ltd.	Sri Lanka
25	Chickapea	Canada
26	Ciranda, Inc.	United States
27	Colombo Export and Import Agencies Pvt, Ltd.	Sri Lanka
28	Control Union Certifications North America, LLC	United States
29	Coombs Family Farms	United States
30	Crunchy Rollers	United States
31	Dethlefsen & Balk, Inc.	United States
32	DALIAN PLS TRADE CO., Ltd.	China
33	Doc's Tea, LLC	United States
34	Doens Food Ingredients, B.V.	Netherlands
35	ECO HOLDING SRL	Argentina
36	ecogenic UG	Germany
37	EKIBIO	France

Nr.	Company name	Country
38	ELMAR d.o.o	Bosnia and Herzegovina
39	Explore Cuisine	United States
40	Farmed by Nature	Portugal
41	Farmeks Tarim Urunleri, Ltd.	Turkey
42	Farmer Direct Organic Foods, Ltd.	Canada
43	Field Farms Marketing, Ltd.	Canada
44	Fiji Joe Turmeric	United States
45	Firmenich	United States
46	Flavorganics, LLC	United States
47	Foodtech Solutions GmbH	Germany
48	Foreign Trade Chamber of Bosnia and Herzegovina	Bosnia and Herzegovina
49	Four Seasons Produce, Inc.	United States
50	Frankie's Organic	Canada
51	Frost d.o.o.	Bosnia and Herzegovina
52	Fruit D'Or	Canada
53	FRUITOFOOD	France
54	Frusano GmbH	Germany
55	Fundacja Promocji Eksportu	Poland
56	Ge.Ca Legumi spa	Italy
57	German Pavilion	Germany
58	Global Organics, Ltd.	United States
59	Godai Soaps	United States
60	Gold Foods USA, LLC	United States
61	Gold Foods USA, LLC	United States
62	Golden Platter Foods, Inc.	United States
63	Grain Millers, Inc.	United States
64	GRAMAS GIDA SANAYI A.S	Turkey
65	GrandyOats	United States
66	Great River Organic Milling	United States
67	GRÚAS SAN BLAS S.A.	Argentina
68	Halilovic, Ltd.	Bosnia and Herzegovina
69	Haus Rabenhorst O. Lauffs GmbH & Co., KG	Germany
70	Heartland Mill, Inc.	United States
71	Herbal Mist	United States
72	Hero Nutritionals, LLC	United States
73	HFI, Ltd.	Hungary
74	IFOAM – Organics International	Germany

Nr.	Company name	Country
75	Industrias Suavetex, Ltda	Brazil
76	International Harvest, Inc.	United States
77	IZMIR ORGANIK MEYVECILIK SAN. VE TIC. LTD. STI.	Turkey
78	Jantar Wody Mineralne Sp. z o.o.	Poland
79	Jelly Belly Candy Company	United States
80	Jinzhou Qiaopai Biotech Co., Ltd.	China
81	JJ Martin Group, LLC	United States
82	JM Nature GmbH	Germany
83	Johanna Foods, Inc.	United States
84	Joint Agri Products Ceylon (pvt), Ltd.	Sri Lanka
85	Karine & Jeff, Inc.	France
86	Kourellas Dairy (USA), LLC	United States
87	La Preferida, Inc.	United States
88	Lapierre Maple Farms	Canada
89	LEDESMA	Argentina
90	Lekithos, Inc.	United States
91	LIRA	Argentina
92	Liviva	Canada
93	Lucky Global Commodities	Pakistan
94	Lundberg Family Farms	United States
95	MALO SUNCE d.o.o	Bosnia and Herzegovina
96	Mambino Organics	United States
97	Maple Hill Creamery, LLC	United States
98	Mary's Gone Crackers	United States
99	Maxim Foods	United States
100	Mayorga Organics	United States
101	MISKA	Argentina
102	Mosher Products, Inc.	United States
103	Multiple Organics, Inc.	United States
104	Nativo Amazon Açaí Company	United States
105	Natur Gold Europe Kft.	Hungary
106	Natural Habitats	United States
107	Natural Value, Inc.	United States
108	Nature Bio Foods Limited	India
109	Naturkost Uebelhoer GmbH & Co., KG	Germany
110	Naturkost USA, Inc.	United States
111	Navitas Organics	United States
112	NDC Exports (Pvt), Ltd.	Sri Lanka

Nr.	Company name	Country
113	Neofarms Bio SA	Argentina
114	New Barn	United States
115	New England Natural Bakers	United States
116	Nutiva	United States
117	NutraSun Foods	Canada
118	NUTRIN S.A.	Argentina
119	Ocean's Halo	United States
120	Ocean's Halo	United States
121	OM Mushrooms/M2 Ingredients	United States
122	Once Again Nut Butter	United States
123	Onset Worldwide	United States
124	Organic Green For Food Industry	Egypt
125	Organic Partners International, LLC	United States
126	Organic Services GmbH	Germany
127	ORGANIC SUPPLIERS SRL	Argentina
128	Organic Trade Association	United States
129	Organic Traditions	United States
130	Organic Valley	United States
131	Organics by Red Bull	United States
132	Organizacion internacional Agropecuaria	Argentina
133	Pachamama Products SRL	Argentina
134	Paino Organics	United States
135	Palm Done Right	United States
136	Paul Dolan Organic Vineyards	United States
137	Peeled Snacks	United States
138	PETROAGRO SA	Argentina
139	Phildesco, Inc.	United States
140	Pickle Juice Company, The	United States
141	Pipeline Foods	United States
142	PMA28	France
143	PRAGATI ORGANICS	India
144	PRANAROM	United States
145	PRIDE INDIA, INC.	United States
146	PROCESOS FARMACÉUTICOS INDUSTRIALES S.L.	Spain
147	PROSAL SA	Argentina
148	PURELLA Sp. z .o.o.	Poland
149	Purity Organic, LLC	United States
150	Pyure Brands	United States
151	Quality Assurance International/NSF International	United States

Nr.	Company name	Country
152	Rasto Organic, LLC	United States
153	Rhythm Superfoods, LLC	United States
154	Riantea, Ltd.	China
155	Riega Foods, LLC	United States
156	Rise Up Coffee Roasters	United States
157	RIVARA S.A.	Argentina
158	RK IND EXPORT PRO, LTD	India
159	Rotisystems, Inc.	United States
160	Safe Food Corporation	United States
161	Sambazon	United States
162	Sanmik Natural Food Pty, Ltd.	Australia
163	SDA GIDA TARIM	United States
164	SESAJAL, LLC	United States
165	SEYRANI AGRO GIDA SANAYI DIS TIC LTD STI	Turkey
166	Skjodt-Barrett Foods	United States
167	SLT Foods, Inc.	United States
168	Soda Press Co.	Australia
169	SONI SOYA PRODUCTS LIMITED	India
170	Stone Mill, LLC	United States
171	Suminter India Organics	India
172	T.B. Fruit Group of Companies	Ukraine
173	Taj Food (Pvt), Ltd.	Pakistan
174	Taste for Life	United States
175	Terra Ingredients, LLC	United States
176	TEXSYARD INTERNATIONAL	India
177	The Maple Treat Corp.	Canada
178	Theo Chocolate	United States
179	Three Twins Ice Cream	United States
180	Tigernuts	United States
181	Tradin Organic	United States
182	Urban Moonshine	United States
183	USDA-AMS National Organic Program	United States
184	V Label Italia Srl	Italy
185	Vego Chocolate	United States
186	Vermont Coffee Company	United States
187	Vermont Coffee Company	United States
188	Virgin Wheat	United States
189	VitaminSea Seaweed	United States
190	Wolfgang Mock GmbH	Germany

Nr.	Company name	Country
191	Woodspur Farms	United States
192	Xinjiang Wangyuan Biotechnology Group	China